

for PTA's

Summer Leadership Conference 2019 Bruce Bergman, VP Communications

What you'll learn here

- For every problem or need, there are plenty of solutions and options that should work for you.
- I'll present 2-3 choices for each category, but there are still many other products out there. Check around!
- Sorry, no screenshots, but I can show anything discussed
- Some have a cost, some don't. If you're willing to work small, almost all have a free option or tier.
- Keep the perspective of using a toolbox, rather than using only one tool that does everything.

Where we're going

- Some terminology to help frame your options
- Dive into each category:
 - Office Productivity
 - Collaboration software
 - Email, texting, social business software
 - CRM, sign-ups, events
 - Social media, video conferencing
 - Task and project management
 - Web hosting, content management systems
 - Survey tools, databases, do-it-all packages

Terminology

- Traditional buy-it approach:
 - © COTS (Commercial Off-The-Shelf) software
 - Microsoft Windows, Microsoft Office, Adobe, etc.
- FOSS = Free and/or Open Source Software
 - Free, or with a support model, at cost (freemium)
- aaS = (Something) as-a-Service software
 - Focus on: SaaS = Software as-a-Service
 - Slack, MailChimp, Google Docs, Gmail, Zoho, etc.
 - Basically anything in the "cloud" (on the web)
 - Also has freemium model attributes

COTS Offerings

Advantages

- You own it buy it once
- Runs on your computer, devoted solely to you.
- Generally much more powerful (e.g., Excel) or sophisticated, and can do more (e.g., Photoshop).
- Highly supported

Disadvantages

- Pay up front
- Upgrades can be costly
- Can't easily be shared
- Have to keep your computer with you always.
- Eventually will version out

FOSS Offerings

Advantages

- Either free, or very low cost
- Generally mimic mainstream COTS offerings.
- Probably can do 90% of what you need for free.
- Easy for a PTA to "own"
- Great to dip your toes in...

Disadvantages

- Not as polished as COTS
- Many have install issues or difficulties that you need to research yourself.
- Support may be missing or at extra cost.
- Packages can disappear if no one maintains them.

SaaS Offerings

Advantages

- "They" manage it for you
- It's available anywhere, as long as you can get to web.
- Automatic version upgrades
- Very easy to use
- Can share with others
- Disposable

Disadvantages

- Some have a price or cost, depending on what you want to do, or size limits.
- Browser choice can matter
- You don't own it
- New features might conflict with old features.
- You're at their mercy

Which is the right path?

- START with a SaaS offering. Google and look for sites that do what you want, and try it out FREE first.
- If you can't find the right features, give a FOSS package a try. The price will be much lower, or free, and if it doesn't work out, it's not such big loss.
- If nothing matches your needs, go the COTS route
- TODAY, SaaS is the de-facto leader and will increase!

Notes on costs

- Costs/prices depend on a lot of factors (TCO)
- COTS is usually full price, but you can get educational discount or non-profit discount in some cases.
- FOSS offerings are either free, very cheap, or you pay for the level of service/support you need.
- SaaS are usually tier-based, depending on number of users, or number of projects, or sizes, etc. MOST have a free tier with limited users/sizes/features.
- \$XX/u/m = user per month; /u/y = user per year, etc. Some pricing may be dependent on annual purchase vs monthly.

CA PTA Specific

PTAEZ

- Do-it-all offering for finance, accounting, membership, tracking, budgeting, fund raising, checks, banking, etc.
- Fits well with CAPTA needs for your PTA. Does about 90% of what your board will need for year.
- Simplifies cross-term changes
- Cost based on revenue (\$99-\$250 depending on module).

eBylaws

- You need to update bylaws every 5 years. This is how you will want to do it.
- Easy for parliamentarians to make changes and print.
- Potential enhancements coming in next year or so!
- No cost free to all CA PTAs
 - Signup online: capta.org

Don't forget Totem for online membership!

Microsoft Office

- Buy it (~\$200), subscribe to Office365 (\$99), or mobile.
- Word, Excel, PowerPoint, Access, Publisher, OneNote.
- Similar features to GDocs when using Office365 online rather than COTS.
- Compatible with GDocs
- O365 gives you downloadable FULL versions of software.

⇔ Google Docs

- Free to ~\$6/u/m or just use as part of your Gmail.
- Kids probably have it
- Great for sharing docs and working on same docs.
- Forms is not Access!
- Compatible with Office

Libre Office

- FOSS option. VERY compatible with Office (more than GDocs).
- Installed, not SaaS
- Has an Access equivalent
- Very strong & supportive user base on web.

Only Office

- Offers online version of Libre Office, plus other tools (CRM, Collab, email).
- Connects with online doc storage services (box, etc.).
- Cost: ~\$70/u/y
- Great if you want other tools too (more as we go along).
- Has downloadable versions

Apple iCloud

- Similar to Google Docs, but has no Access equivalent.
- Very familiar for Mac users (especially if no Office experience in family).
- Not as easy to share or work with others – really meant for personal use.

Mobile Apps

- Everything mentioned so far as a mobile version right now.
- Mobile apps are limited in functionality, and can be funky to use.
- Not intended for sharing, but just for gaining access.

- There's almost no compelling reason to go COTS these days, but some still prefer it.
- They all offer roughly the same functionality, so pick what you think will work best for your team.
- If you're looking more for a do-it-all solution, Only Office (and Mango Apps) may be a good choice because it will do many of the things we will discuss.
- Many tools have integration points with the ones we just reviewed.

Document sharing & storage

Dropbox

- Pretty much de-facto standard these days, but have gotten greedy.
- Free = 2GB storage, \$9/u/m gives you 2TB of storage.
- You can "earn" small additional blocks for referrals.
- Smoothest plugin to work with, and shares well.

Box

- Aims at corporate users, so very strong security/safety.
- Free = 10GB, \$5/u/m gets you 100GB. Has workgroup plan.
- Virtually same feature set as Dropbox. Plugin also works well.
- Recommend for long-term use by continuing boards.

Document sharing & storage

Google Drive

- You probably have a free version of this already.
- If you're using GDocs, then this is built in to tools.
- Sharing ease depends on what others are using (dropbox/box don't care what you use elsewhere).

Microsoft OneDrive

- You probably have a free version of this already, but if not, it comes with O365.
- Integrates really well with Office products and 0365.
- Nothing super fancy here, but it just works.

Document sharing & storage

- All allow you to store files online, access from anywhere, share with others, archive, download, and so on.
- Some work better within their own ecosystem
- You want to use this to maintain a PTA board repository over terms and across officer roles. Organize by year.
 - Give old password to SEVERAL new board members
 - Have President change the password immediately and share
- Pick the one that will give you the most long term storage space for your board, or has the best price.

Collaboration Tools

- These allow you to work within groups or teams, and usually provide a number of useful features.
- The key here is that the focus isn't on YOU, but on your team or group. How to communicate & share.
- Many of the Office Productivity and/or Document sharing & storage tools do some of this, or already integrate with these, so keep that in mind.
- CAPTA may soon move away from paper records and start using electronic records. For now, do both.

Collaboration Tools

Mango Apps

- Extremely full-featured, with dozens of config options. Very customizable.
- Offers calendar, forms, databases, emails, docs, storage, projects, tasks, video conferencing, alerts, etc...
- Costs ~\$3-6/u/m, but can run with 1 user and use guests.
- Works great for PTAs with lots of groups & teams.

Glip

- Free to \$5/u/m depending on modules desired.
- Slimmer version of Mango with a few less modules. Can be better for less computer savvy teams.
- Same guest user approach can be used to reduce costs.
- Has some voice-calling integration if you want that.

Collaboration Tools

Bitrix24

- Free, up to 12 users and 5GB
- Similar to Glip, but can also be a small free website too.
- Can scale up to a formal intranet for a PTA if you ultimately want that.

Others...

- Only Office has some collaboration features.
- Wrike and Podio do the same thing, but are more expensive than these.
- Exact modules you use will make a difference in all pricing plans.

Email Campaigns

- MailChimp
- Free, up to 2000 contacts
- Some limits on how many emails you can send out.
- Very simple to use, create campaigns, track results, add/segment users.
- Nice integration with WordPress sites.

Constant Contact

- A more professional version. Works a bit better with imported Word/PDF documents for campaigns.
- Costs \$20/month for 500 contacts, but has more addons like social media blasts.
- Probably better if you need a super professional look, or want to combine tools.

You MUST watch your spam & unsubscribes carefully!

Email Campaigns

Gmail

- The cheap and easy solution is using Gmail or other Email service, and setting up distribution lists.
- The risk is people marking you as spam, and/or your message getting classified as spam by recipients.
- Not as well organized or powerful as a dedicated service.
- How do you transition between terms? Think about it...

Groups

- Google, Yahoo, groups.io
- Easier to transition, since it's yet another "service" and can pass along access.
- More appropriate way to email a large group, but a lot of these group services have messages marked as spam quite often.

Texting

Remind

- Free, but technically aimed at schools and teachers.
- A way to send text messages to large groups.
- Requires opt-in, and can be confusing to some folks.
- Kind of limited feature set

⇔ GroupMe

- Great free option for reaching a group of people within an app (iOS/Android)
- Maintenance of lists is difficult because all within app.
- Joining is much easier
- Best: create new group each calendar year.

Texting

Avochato

- REAL text messaging, but at a cost: \$99/month!
- Maybe: non-profit discount
- Full featured, absolutely will work for texting.
- Recommend seeing if school has an account you can use.

EZTexting.com

- Per-message cost (\$0.05) or 1000 messages for \$49/mon.
- More affordable "true" texting option, especially if only sending infrequent messages/alerts.
- 10 messages/month x 100 members = \$50/month
- 1 message x 100 = \$5/month



- Seriously consider why you want to text. Yes, it's super convenient & direct, but it's costly to do right.
- If GroupMe works, it's free and private
- If Twitter works, you can just ask people to follow
- Maybe Instagram or Facebook are better these days?

Social Business

- Called this because it's the "new" way to communicate outside of email/texting.
- You are relying on social connections to group and communicate with folks.
- It's a true paradigm shift in how you communicate...
- Slack is the de-facto leader, but it's not always the easiest way for folks to start buying into SBS.
- All have mobile versions (can use instead of texting)

Social Business

Slack

- Free, most popular, good chance some of your folks know it or use it.
- Has a 1,000 history limit
- If used a lot, can get pretty overwhelming to keep up.
- Kind of requires an idea of how to use it (@, /bots, attachments, etc.).

Microsoft Teams

- Cleaner and simpler, but not as well known.
- Free as of late 2018 for any sized group or user count.
- Include some collaboration tools like wikis and document sharing.
- Less intimidating to users

Contact Relationship Management (CRM)

Hubspot

- "Free forever" mantra
- Focus is on tracking people through a lifecycle, but you can use CRM for more.
- Has many other features such as campaigns, docs, forms, emails, etc., that might replace other tools.
- Not a panacea, but for people management, it is hard to beat this choice.

Zoho CRM

- Same feature set as Hubspot, but has some cost as you grow. Free up to 3 users, though.
- Very flexible, if you have tech-savvy folks on board who want to customize it.
- Integrates with entire Zoho product line, and shares information across each.

Sign ups & Events

Signup Genius

- Free for most usages, but intended for non-profit, so if you get business-like, the costs go up.
- Basic sign up, good for events, volunteering, simple RSVPs, filling slots on sheets, etc.
- Can export lists, send emails to attendees and more.
- Good for "many" events, so-so for single big events.

EventBrite

- Professional event sign up and management. Free for free ticket events, but if you charge for anything, they'll take a percentage of sales.
- Feature-rich and powerful. Can send automated emails, host event information, show analytics and more.
- Has a history of changing pricing often, so hard to predict costs. Offers non-profit discount, but really hard to obtain.
- Bad for "many" events, but really great for big events.

Sign ups & Events

② Doodle Polls

- Free. Not specifically a sign up tool, but a very clever way of getting sign up responses.
- Perfect for meeting availability
- Create a poll, list possible dates/ times, and people reply with availability. Best times bubble up to top.
- Can easily be used to sign people up for things not dates, by changing titles
- Quick and simple to use.

Google Forms

- Part of the Google Docs family. It is a cross between a database and a survey tool.
- Allows you to create forms to collect information (such as sign ups or events). Easy to set up a form.
- Doesn't do much beyond that though (no event management features or email contacts).
- Free and included with GDocs.

- Social media is very generational by nature. Know your audience to use the right tool.
- Some are push (active content to you) and some are pull (you go get content). Each has a purpose.
- There's no reason you can't use more than one tool.
- It can be exhausting to manage social media, so find someone who is good at it and has a passion for it.
- This should be a separate position/role/chair in your PTA!
- Good news: all social media tools are free!

Facebook

- Tends to hit the 23+ crowd rather than school kids.
- Really need to curate content to be successful. It's easy to get lost or ignored by Facebook's algorithms.
- Successful only if you work it, otherwise it's usually ignored by most folks.
- Good resource for "all around" content: messaging, photos, videos, updates, etc.
- Not so great for docs and forms.

Instagram

- Perfect for under 23 crowd
- Not intended to be a portal, but rather a "moment" in time message.
- Good for showing what is happening at school or PTA, but not for sharing info.
- Augments Facebook, but doesn't replace it.

Twitter

- More push than pull. People are asked to follow a feed, and when traffic is sent, they are alerted.
- Similar to texting, but public and open-ended.
- Use for short announcements, reminders, status updates, etc.
- Augments Facebook, and email campaigns well.

Other considerations

- The "big three" are Facebook, Instagram, and Twitter. If you're serious about social media, use <u>all three</u> together, timed well.
- Together, they cover 95% of ways people want to get reached. 5% goes to email, texting, and social business.
- Augments email and email campaigns, so don't miss it.

Snapchat

There's nothing to see here.
Move along.

Facebook Live

- Works well with a PTA Facebook page.
- Not greatest quality, but okay for short videos.
- Best for sports, outdoor events

TikTok (musical.ly)

You don't need to be there, trust me. Stay far, far away.

Periscope

- Like Facebook Live for Twitter, really. Best for broadcasting "right now" events from school.
- Doesn't save to Facebook.

As with ALL social media, use the Red/Yellow/Green model!

Video Conferencing

⇔ Zoom

- Free for any meeting up to 40 minutes in length. \$15/month for unlimited meetings up to 100 people.
- Very well designed, and covers 99% of your video conferencing needs.
- Can be used for committee meetings and board meetings if you create standing rules that say so. *Ask me for details.

Skype

- Free. A lot of folks have it, so may have accounts.
- Great for one on one or training small groups.
- Not so great for large groups.
- Mobile apps work great.

Video Conferencing

Join.me

- Very similar to Zoom
- Can create meetings on fly immediately as needed.
- Recently bumped price to \$10/month for unlimited length, but 5 attendees (Zoom is opposite model).
- Would recommend if you have frequent long meetings with small groups.

GoToMeeting/Webex

- More expensive versions of Zoom and Join.me.
- Very similar offerings to each other, and pricing is similar.
- For trainings and large seminars, these are the best. Otherwise, not as cost competitive.

Task Management

☆ Trello

- Pretty much the standard for task management. For managing most tasks, this will probably be all you need.
- It is your "to do" list on steroids, with ability to group them, add reminders, attach documents, share, coordinate with teams, etc.
- Free for basic features.
- Very nice interface on web and mobile.

Todoist

- Strong mobile following offering many of same features.
- Some people prefer this style of managing "to do" lists. Trello is more Kanban, and Todoist is more 7-habits
- Free for basic features.
- Also consider: Wunderlist and ToodleDo options.

Simple task management is also in many collaboration tools.

Task vs. Project

- Task management is simpler, and really focused on great productivity, easily managed.
- Project management is more complex, has deadlines and milestones, detailed plans, and is better suited for longer projects with many moving parts.
- Think Membership Drive "to do's" versus Fall Festival planning.
- Think individuals versus groups.
- Most project managers have a cost associated with them.

Project Management

⇔ Asana

- Extremely well done, easily managing just about any complex project(s).
- Great UI and easy to use.
- Manages multiple projects with deadlines, tasks, documents, teams, etc.
- Free for <u>public</u> projects up to 15 team members. \$10/u/m for larger teams/projects.

Taiga.io

- Similar to Asana with just fewer config options and a couple fewer features.
- Free for public projects of any size. Includes 1 private project up to 3 users. \$7/u/m for larger teams/projects.
- Doesn't have complex project tracking.

Project Management

Wrike

- Very professional. More traditional project tracking.
- Can manage very complex or large projects, with shared teams and docs.
- Free for 5 users. \$10/u/m for larger, but includes some additional tools.
- Use if you outgrow Asana.

Only Office / Mango Apps

- Both Only Office and Mango Apps offer a simple project management tool built into their platform.
- If you're considering them for other needs, this could also cover your task and project management needs.

Web Hosting

- Why do you need your own PTA website?
 - Great question! Ask yourself.
 - If it is simple in nature, school/district might let you use their sites, and/or their tools.
 - If you don't want to tackle social media, then you need a PTA presence somewhere (i.e., a website).
- Having a website means you need someone skilled and willing to maintain it. This is a real challenge with PTAs each term.
- Your website should be simple, informative, easy to get around, and link to <u>all</u> your other presences. Nothing more.
- Website = domain name + host + web site software/pages
- Websites must have CMS's or HTML pages to show content

Web Hosting

GoDaddy

- Pretty basic web hosting, with a domain name + site package from \$15-\$100/year.
- Reasonably fast response time for website.
- Very easy to add features as you need them (WordPress, email service, etc.).

★ NameCheap

- Very similar in features and price to GoDaddy.
- Fewer users, so usually a bit faster in response time.
- Good "control panel" features with one-click service add-ons.

Both have good, simple Site Builders you can use.

Web Hosting

Weebly

- Free shared hosting (your site is xyz.weebly.com) if you just need to get started.
- Options to upgrade to full hosting if you want it (\$5/ month and up).
- Basic site builder features.

Wix

- Similar to Weebly, but has a better site builder.
- Good for basic, getting started type sites.
- Offers better plans at \$11/ month if desired, but honestly better off with GoDaddy or NameCheap if you want something nice.

Totally free basic option: Google Sites

Content Management Systems (CMS)

♦ WordPress

- About 60% of all sites world wide run on WordPress.
- Once installed and set up, you don't need to know HTML or create pages. Everything is just content you type or paste in.
- Has zillions of plug-ins for just about any need or feature you want to provide.
- It's FOSS, but some plug-ins will charge (events, forms, etc.).

Alternatives

- Weebly/wix are simple CMS's of their own.
- Tumblr and Blogspot are similar CMS offerings, but not nearly as customizable.
- Drupal is the next biggest professional CMS product. Also free, but more complex to set up.

If you're going to create a serious standalone website, use WordPress!

Survey Tools

- SurveyMonkey
- Free for surveys up to 10 questions long. > \$37/month for more complex surveys.
- Basic free should work for almost any PTA need. If not, highly suggest Google Forms before paying more for SurveyMonkey.
- Super easy to use, good analytics, well known, etc.

Padlet

- A school/teacher focused survey tool.
- Has good exposure in education system.
- Your school/district may have access to it: ask!
- Pricing is \$12/month if you want to use your own.

Survey Tools

Google Forms

- More of a form builder than survey tool, but good for surveys if you don't need any fancy analytics or reporting.
- Totally free, with no limits on any aspect.
- Use Google Forms as a backup for any other form or survey need that you outgrow or over-use.

Wufoo

- Free up to 10 fields, and > \$19/month for more fields and/or responses.
- Very similar to others, but lots of good pre-built surveys you can copy, so you spend less time designing and more time getting back answers.

Database Tools

AirTable

- Think of this as a spreadsheet on the web (SaaS), but with some really cool database-like features.
- Use it like a spreadsheet or a database as you want.
- Collaborative, so others can work on it with you.
- Free to >\$10-\$20/month depending on how many records you need to keep.

Zoho Creator

- A full-featured database SaaS, but built around a very nice wizard to help you build tables, forms and reports quickly.
- Can later be built into sophisticated apps and extended.
- Good mobile database access app for on-the-go changes.
- Free to \$15/u/m depending on how many records you keep.

Do-It-All Tools

Konstella

- Built specifically to support PTAs with all basic needs in multiple areas.
- NOT a financial system, but does have some of that.
- Could very well cover 90% of a PTAs basic needs.
- Basic plan is free, or \$599/ year if you want all modules.

Only Office / Mango Apps

- These two merge many of the main tools together, such as document sharing and collaboration, task and project management, groups, emailing, surveys, forms, etc.
- Generally will pay ~\$100/ year for basic plans, and use guest privileges to allow other users to access.

PTA continuity

- If you choose a tool/service, let your key leaders (President, Secretary & Treasurer) know:
 - What you signed up for (what it will do for you)
 - What data you will put in the tool/service
 - What logins & passwords you've used
 - What costs might be associated with usage
 - Be able to export or pull out all data at any time
- Whatever you pick, it must be transferrable to the next board, so don't use personal accounts or passwords.
- Use generic logins and emails like "SCESpta@gmail" or something similar for logins. You should be able to give up your account at any time.
- If there is a breach, or you accidentally disclose private information, let your board know immediately.

Where to find more?

- AlternativeTo.net
- Capterra.com
- GetApp.com
- TopTenReviews / PCMagazine (online)
- Apple AppStore, Google Play Store, Kindle Fire Store
- Of course, just Google search "programs like ..."
 - "apps", "sites", "tools", etc.

Things I didn't cover

- Video editing, photo editing, photo storage
- Note taking, text editing
- Drawing, diagramming
- Coding, developing apps
- Specific mobile apps (always check to see if there is a mobile version of COTS or SaaS offerings)
- Non-profit discounts. Your Mileage May Vary (YMMV)

Questions?

- What tools have I NOT talked about that you need?
- What are your specific needs as a PTA leader?
- What has worked really well? Share with each other!

- My email: hello@parliamentarypro.com
- THANK YOU!